

# Section – B

## Commerce

**Max. Marks 100**

**Roll No. (In figures)** \_\_\_\_\_

**Roll No. (In words)** \_\_\_\_\_

**Signature of the candidate** \_\_\_\_\_

**Signature of the invigilators.** 1. \_\_\_\_\_ 2. \_\_\_\_\_

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Attempt all 50 questions, each question carries 02 marks. There is no negative marking. Please mark the correct answer as A/B/C/D at appropriate place, on the right hand side of the question, in blue or black ink.

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1. What is/are the consequence(s) of non-registration of partnership firm?

1. It cannot sue any of its partners.
2. Partners of an unregistered firm can file suits against each other.
3. Partners can sue the firm to enforce their claims.

Select the correct answer using the codes given below:

- (A) 1 only
- (B) 2 only
- (C) 3 only
- (D) None of these

[     ]

2. What is the correct sequence of the following steps in a strategic planning process?

1. Inputs
2. Evaluation fo alternatives
3. Execution
4. SWOT analysis

Select the correct answer using the codes given below:

- (A) 1, 4, 2, 3
- (B) 4, 1, 2, 3
- (C) 1, 2, 3, 4
- (D) 4, 1, 3, 2

[     ]

3. What does the balance of joint life policy account in the Balance Sheet of a partnership firm represent?

- (A) Total premium paid to date
- (B) Annual installment of premium payable each year
- (C) The policy's surrender value
- (D) Amount receivable on maturity

[     ]

4. A and B are partners sharing profits in the ratio of 3: 2. C is admitted with one-third share in the profits. Which one of the following is the new profit-sharing ratio of the partners?  
(A) 3:2:3  
(B) 6:4:3  
(C) 6:4:5  
(D) 3:2:5 [     ]
5. Which one of the following is not an element of direction?  
(A) Planning and organizing various resources for doing work  
(B) Continuous training activity in which subordinates are instructed to carry out a particular assignment  
(C) Motivation of subordinates to try to meet the expectations of manager  
(D) Maintaining discipline and rewarding those who perform properly [     ]
6. What is an organization structure in which each employee reports to both a functional (or division) manager and to a project (or group) manager, known as?  
(A) Strategic business unit  
(B) Departmentation by customer  
(C) Matrix structure  
(D) Departmentation by territory [     ]
7. Which one of the following becomes a creative factor in production?  
(A) Land  
(B) Capital  
(C) Consumers  
(D) Human Resource [     ]
8. What is outsourcing of production and concentrating on marketing operations in international business, known as?  
(A) Licensing  
(B) Franchising  
(C) Contract Manufacturing  
(D) Joint venture [     ]
9. Economic Growth can be best measured by-  
(A) Growth of GDP  
(B) Poverty ratio  
(C) Growth in real per capita GDP  
(D) Gini coefficient [     ]
10. Which of the following is not used by RBI for controlling credit?  
(A) Increase in CRR  
(B) Increase in SLR  
(C) Increase in bank rate  
(D) Increase in purchase of government securities [     ]

11. The interest rate at which the Reserve Bank of India lends Commercial Banks in the short terms is known as-
- (A) Discount Rate
  - (B) Bank Rate
  - (C) Repo Rate
  - (D) Reverse Repo Rate
- [     ]
12. Which one of the following bank creates credit?
- (A) Commercial banks
  - (B) Land mortgage bank
  - (C) Industrial development banks
  - (D) Reserve bank of India
- [     ]
13. When elasticity of demand is less than one, marginal revenue is-
- (A) Positive
  - (B) Negative
  - (C) Indeterminate
  - (D) Zero
- [     ]
14. A Monopolistic can fix-
- (A) Only price not output
  - (B) Both price and output
  - (C) Either price or output
  - (D) Neither price nor output
- [     ]
15. Which one of the following is not included in M3?
- (A) Currency with the public
  - (B) Demand and time deposit with banks
  - (C) Saving deposit with post office saving bank
  - (D) Other deposit with center bank
- [     ]
16. "A good environment is good business" who said?
- (A) Dr. M.S. Swaminathan
  - (B) Dr. S.S. Rao
  - (C) Dr. M. Singh
  - (D) Dr. R. Rajan
- [     ]
17. Which of the following is not a component of business environment?
- (A) Economical factors
  - (B) Geographical factors
  - (C) Political factors
  - (D) Non of these
- [     ]
18. Which function performs by the Indian economy?
- (A) Production
  - (B) Consumption
  - (C) Growth
  - (D) All of these
- [     ]

19. National stock exchange of India certified by-
- (A) Finance Ministry
  - (B) SEBI
  - (C) Companies
  - (D) RBI
- [     ]
20. A competitive Market called a-
- (A) Perfectly competitive Market
  - (B) Monopoly
  - (C) Oligopoly
  - (D) All of these
- [     ]
21. Which is/are feature of Monopolistic Competitions?
- (A) Large numbers of sellers
  - (B) Free entry and free exit
  - (C) Perfect factor mobility
  - (D) All of these
- [     ]
22. Which is not source of oligopoly?
- (A) Huge capital investment
  - (B) Economies of scale
  - (C) Patent rights
  - (D) Non of these
- [     ]
23. The third degree price discrimination may be suitable practised between-
- (A) Two or more markets
  - (B) Transport barriers
  - (C) Cost of transportation
  - (D) All of these
- [     ]
24. A process of evaluating results against pre-determined standards correcting the deviation is known as-
- (A) Directing
  - (B) Coordinating
  - (C) Controlling
  - (D) Planning
- [     ]
25. “Espirit De Corps” principle was enunciated by-
- (A) F.W. Taylor
  - (B) R.C. Davis
  - (C) Henry Fayol
  - (D) Peter F. Drucker
- [     ]
26. Scope of managerial control involves-
- (A) Control over policies
  - (B) Control over organization
  - (C) Control over personnel
  - (D) All of these
- [     ]

27. The Market factor is/are-  
(A) Product Market  
(B) Consumer Market  
(C) Size of order  
(D) All of these [     ]
28. Which one of the following is not element of market mix?  
(A) Promotion  
(B) Place  
(C) Product  
(D) Method [     ]
29. The contribution approach to pricing is based on the incremental-  
(A) Cost principle  
(B) Cost system  
(C) Cost force  
(D) Market force [     ]
30. Financial Leverage occurs when-  
(A) A form borrows funds  
(B) A form financing to the others  
(C) A form merge with others  
(D) A form dissolved [     ]
31. Which is not short term source of working capital  
(A) Trade credit  
(B) Credit papers  
(C) Bank credit  
(D) Loans [     ]
32. 'On the job training' can be provided thorough-  
(A) Distance education  
(B) Mobile teacher  
(C) Non-formal education  
(D) All of these [     ]
33. Industrial relation consist-  
(A) Job redesigning  
(B) Wages administration  
(C) Trade union  
(D) All of these [     ]
34. Objectives of training is-  
(A) Favourable reaction to change  
(B) Increase moral  
(C) Increased productivity  
(D) All of these [     ]

35. Organisational elements of job design are concerned with-  
(A) Firm  
(B) Efficiency  
(C) Techniques  
(D) Approach [     ]
36. When banking companies act was introduced?  
(A) 1950  
(B) 1960  
(C) 1949  
(D) 1970 [     ]
37. The schedule-2 of banking companies Act, consists-  
(A) Capital reserves  
(B) Share premium  
(C) Revenue Reserve  
(D) All of these [     ]
38. When the R. B. I. Act was passed?  
(A) March 6, 1930  
(B) March 6, 1934  
(C) March 6, 1935  
(D) March 6, 1937 [     ]
39. NABARD was setup in-  
(A) 1882  
(B) 1982  
(C) 1995  
(D) 1990 [     ]
40. SDRs is issued by-  
(A) RBI  
(B) SBI  
(C) IMF  
(D) IFC [     ]
41. If two commodities are perfectly substitute, the direction of change of the cross elasticity of demand between them will be-  
(A) Zero  
(B) Positive  
(C) Negative  
(D) Infinity [     ]
42. A constitutional recognized body is-  
(A) Planning commission  
(B) Finance commission  
(C) Forward commission  
(D) Farmers commission [     ]

43. The slope of normal Demand Curve is-  
 (A) Negative  
 (B) Positive+  
 (C) Zero  
 (D) Infinity [    ]
44. Demand Curve is a Monotonic-.....function of price  
 (A) Decreasing  
 (B) Increasing  
 (C) Decreasing and increasing  
 (D) Increasing and Decreasing [    ]
45. Provision of Bad and doubtful debts is made according to the convention of-  
 (A) Disclosure  
 (B) Materiality  
 (C) Conservatism  
 (D) Consistency [    ]
46. Which one of the following Accounting concepts treats owner of the business as creditor of the business-  
 (A) Going concern concept  
 (B) Historical cost concept  
 (C) Business entity concept  
 (D) Realization concept [    ]
47. Which one of the following is not an objective of fiscal policy?  
 (A) Economic growth  
 (B) Economic stability  
 (C) Maximisation of employment level  
 (D) Regulation of financial institutions [    ]
48. Monopoly is a ..... Industry-  
 (A) One firm  
 (B) Two firm  
 (C) Many firm  
 (D) Few firms [    ]
49. Management denotes only-  
 (A) A function  
 (B) Pople who manage  
 (C) A discipline  
 (D) All the above [    ]
50. Which of the factor is not responsible for trade cycle?  
 (A) Distribution  
 (B) Investment  
 (C) Consumption  
 (D) Effective demand [    ]